



# QUARTERLY REPORT

## Q1 2022

# QUARTERLY REPORT

JANUARY 1 – MARCH 31, 2022

ÖREBRO 2022-05-13

## CONSOLIDATED GROUP JANUARY 1 – MARCH 31, 2022

- Total revenues amounted to 12 577 (740) kSEK
- Operating result amounted to -16 438 (-6 008) kSEK
- Result after financial items amounted to -16 513 (-3 273) kSEK
- Earnings per share amounted to -0,06 SEK

## PARENT COMPANY JANUARY 1 – MARCH 31, 2022

- Total revenues amounted to 58 (694) kSEK
- Operating result amounted to -3 420 (-1 589) kSEK
- Result after financial items amounted to -3 466 (3 320) kSEK

## SIGNIFICANT EVENTS DURING THE PERIOD

JANUARY 1 – MARCH 31, 2022

- On January 26, Metacon announced that an EPC partner agreement with GISAB (part of Jernbro) for the electrolysis and HRS area in the Nordic region has been signed.
- On February 28, a partnership agreement was announced to create a "Hydrogen village" in Greece together with, among others, the large gas company DEDA.
- On March 4, Metacon announced a cooperation agreement with PERIC for the European hydrogen refueling station (HRS) market.

## SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

- On April 6, it was announced that Metacon's Helbio unit had received approval and is starting an EU project for the development of innovative nanocatalytic materials and reactors.
- On April 22, it was announced that Metacon, in collaboration with Hydroholding, will deliver the first micro hydrogen refueling (HRS) demonstration station in Slovakia.
- On April 27, it was announced that Metacon, in collaboration with GISAB, will receive breakthrough orders for two electrolysis-based integrated refueling stations for green hydrogen (HRS) from Botnia Hydrogen.
- On April 29, Metacon presented medium-term financial targets via press release and brought forward the publication of the Q1 report.
- On May 5, it was announced that Metacon delivers a pilot contract to PERIC Hydrogen Technology for a 5 MW electrolysis plant in the United States.

## Comments from the CEO

**Troubled times but momentum is based on the the fast-growing hydrogen market. We increased revenues significantly in the first quarter and took breakthrough order for electrolysis and hydrogen refueling stations.**

During the first quarter, revenues in Metacon Group increased significantly compared to the same period last year, mainly as a result of the successful start-up of our new business area in electrolysis. At the same time, costs naturally increased due to the company's growth and forward-looking investments. We are now nearing the end of our Year of Build and a point where we feel that we have finished building the structure and added the technologies that we want to invest in, in order to offer the market a complete portfolio in green hydrogen.

We continue to actively develop the business with recruitment of more key competencies for an increased commercial focus. But also, to build ability and quality in the field of production and aftermarket. Our goal is to become a complete and competitive international supplier in green hydrogen. An increasing focus on sales during the first period of the year also resulted in us having set and communicated medium-term financial targets after the end of the quarter, for the first time in the company's history. The goal is now to achieve sales exceeding SEK 500 million for 2025 and, despite strong growth, at the same time reach a positive cash flow.

The portfolio of green hydrogen technologies and systems that Metacon built is competitive and as a whole unique as it includes both proprietary products and solutions in catalytic steam reforming as well as a very strong and proven offering in electrolysis and hydrogen refueling stations (HRS) via partners. During the period, we strengthened the relationship with GISAB (Jernbro) in the EPC area by formalizing the relationship long-term in a partner agreement. During the period, we also supplemented the portfolio with a distribution agreement with our electrolysis partner PERIC for their HRS products. The cooperation with PERIC is working very well and I believe that the relationship with them has been significantly strengthened. We show that we can sell in our markets and we add value in several different ways. We have therefore, as previously announced, initiated activities to evaluate joint future opportunities also in North America. We also took a big step commercially after the end of the quarter with the sale of two complete electrolysis HRS plants to Botnia Hydrogen in northern Sweden.



Within our core projects in the CHP and Reforming area, work is proceeding in full force. As announced earlier, various external factors such as Covid, logistics and electronic components have continued to create unexpected challenges and delays, including the effect of the conflict in Ukraine. However, we work consistently and systematically to build long-term lasting solutions and parallel supplier options going forward.

One area that has emerged as highly interesting for us to develop and invest in is our process-chemical reactor solutions for the marine market. We have previously communicated that we are working in projects within ammonia and also in LNG (liquefied natural gas) linked to a CCS ("carbon capture") solution that we have applied to patent together with RINA. Another interesting area that we see great opportunities to contribute to is in so-called "electrofuels", e.g. e-Methanol. We have both unique expertise and the ability to create the technical solutions necessary to realize the potential of these fuels in various applications, primarily through efficient reforming to hydrogen. During the period, we received further proof that we have recognized expertise in the field with Helbio's granted EU projects in new innovative nano-catalytic materials and reactors ("Nanolefins").

Now the important work for us continues to develop Metacon at an even faster pace and to contribute to the fantastic opportunities of green hydrogen being even more visible to both the market and political decision-makers. I look forward to the continued work on the development of Metacon and the upcoming Year of Launch.



**Christer Wikner**

President and CEO, Metacon AB (publ)

## Comments on the financial development

### Operating income

The Group's revenues for the period amounted to 12 577 (740) kSEK. The change mainly consists of income from electrolyzers.

### Operating expenses

The Group's operating expenses for the period amounted to -29 015 (-6 748) kSEK.

### Operating result

The Group's operating result for the period amounted to -16 438 (-6 008) kSEK.

### Profit/loss after financial items

The Group's profit after financial items for the period amounted to SEK -16 513 (-3 273) kSEK.

### Financial standing

As of March 31, the Group's equity amounted to 214 912 (87 353) kSEK.

Cash and cash equivalents amounted to 32 248 (64 283) TSEK. The Group's interest-bearing liabilities amounted to 3 757 (4 631) kSEK. The equity-to-asset ratio at the end of the reporting period was 95,0 % (90,7 %).

### Significant changes in financial position after the end of the reporting period

No significant changes have taken place since the end of the reporting period.

### Accounting principles

The report has been prepared in accordance with the Annual Accounts Act and the Swedish Accounting Standards Board's general advice 2012: 1 Annual Report and consolidated accounts, K3. The principles are unchanged compared with the previous period.

The report has not been subject to review by the company's auditor.

### Upcoming financial reports

The company publishes the following reports during the year:

- Report for the second quarter, (April – June) is published August 25, 2022
- Report for the third quarter, (July – September) is published Nov 17, 2022
- Year-end report with the fourth quarter, (October – December) is published February 16, 2023

The annual meeting is held on June 8, 2022

## CONSOLIDATED FINANCIAL INFORMATION IN SUMMARY

Amount in kSEK if nothing else is noted	2022 Jan-Mar	2021 Jan-Mar	2021 Jan-Dec
Net sales	12 288	79	10 186
Operating result	-16 438	-6 008	-39 105
Profit/loss after financial items	-16 513	-1 124	-34 397
Total assets	226 138	98 441	241 531
Equity	214 912	89 502	230 775
Operating margin %	-134 %	-7 605 %	-384 %
Net debt %	-13 %	-71 %	-17 %
Solidity %	95,0 %	90,9 %	95,6 %
Number of shares ('000)	265 380	233 207	265 380
Average number of shares ('000)	265 380	233 207	240 556
Share price on the balance date, SEK	3,44	7,00	3,04
Average number of employees	28	20	22
Number of employees, end of period	29	21	24

### DEFINITIONS OF KEY FIGURES:

#### Operating income

Result before financial items

#### Operating margin

Operating profit as a percentage of net sales

#### Net debt

Long-term and short-term interest-bearing liabilities less cash and cash equivalents as a percentage of equity

#### Earnings per share

Profit attributable to the parent company's shareholders divided by the weighted average number of shares outstanding during the period

#### Solidity

Equity as a percentage of total assets

#### Average number of shares

Average number of shares outstanding during the period

#### Average number of employees

Average number of employees during the period converted to full-time positions

## CONSOLIDATED INCOME STATEMENT

Amount in kSEK	2022 Jan-Mar	2021 Jan-Mar	2021 Jan-Dec
<b>Revenues</b>			
Net sales	12 288	79	10 186
Other income	289	661	3 547
	12 577	740	13 733
<b>Operating expenses</b>			
Raw materials and consumables	-10 820	-	-9 901
Other external costs	-3 725	-2 951	-14 635
Employee benefit expenses	-3 680	-1 792	-11 244
Depreciation/amortization and impairment of tangible and intangible assets	-10 631	-1 973	-16 722
Other operating expenses	-159	-32	-336
<b>Operating result</b>	-16 438	-6 008	-39 105
<b>Result from financial items</b>			
Income from other securities and receivables accounted for as non-current assets	-	4 963	4 963
Interest income and similar income	-	-	47
Interest expenses and similar expenses	-75	-79	-302
<b>Profit/loss after financial items</b>	-16 513	-1 124	-34 397
<b>Earnings before tax</b>	-16 513	-1 124	-34 397
<b>Net income</b>	-16 513	-1 124	-34 397
<b>Attributable to</b>			
Shareholders of the parent company	-16 513	249	-30 548
Non-controlling interest	-	-1 373	-3 849



## CONSOLIDATED BALANCE SHEET

Amount in kSEK	2022-03-31	2021-03-31	2021-12-31
<b>ASSETS</b>			
<b>Fixed assets</b>			
<b>Intangible assets</b>			
Capitalized expenditure for development and similar	1 152	525	1 078
Goodwill	158 486	8 369	169 001
	159 638	8 894	170 079
<b>Tangible assets</b>			
Plant and machinery	4 124	1 791	4 209
Equipment, tools and installations	871	895	888
	4 995	2 686	5 097
<b>Financial assets</b>			
Participations in associated companies	-	6 000	-
Other securities held as non-current assets	4 963	4 963	4 963
Other long term receivables	107	89	89
	5 070	11 052	5 052
<b>Total fixed assets</b>	169 703	22 632	180 228
<b>Current assets</b>			
<b>Inventories etc.</b>			
Raw materials and consumables	5 118	2 473	4 760
Work in progress	7 010	2 671	5 580
	12 128	5 144	10 340
<b>Current receivables</b>			
Accounts receivable	1 753	415	936
Other receivables	2 780	1 334	1 446
Prepaid expenses and accrued income	7 526	4 633	5 641
	12 059	6 382	8 023
<b>Cash and cash equivalents</b>	32 248	64 283	42 940
<b>Total current assets</b>	56 435	75 809	61 303
<b>TOTAL ASSETS</b>	226 138	98 441	241 531

## CONSOLIDATED BALANCE SHEET

Amount in kSEK	2022-03-31	2021-03-31	2021-12-31
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share Capital	2 654	2 332	2 654
Other equity	212 258	88 435	228 121
Equity attributable to the parent company's shareholders	214 912	90 767	230 775
Non-controlling interest	-	-1 265	-
Total equity	214 912	89 502	230 775
<b>Non-current liabilities</b>			
Other liabilities to credit institutions	2 946	3 624	3 107
Other long-term liabilities	168	364	335
	3 114	3 988	3 442
<b>Current liabilities</b>			
Other liabilities to credit institutions	643	643	643
Accounts payable	2 734	475	738
Tax liabilities	98	27	65
Other current liabilities	3 164	2 684	3 686
Accrued expenses and deferred income	1 473	1 122	2 182
	8 112	4 951	7 314
<b>TOTAL EQUITY AND LIABILITIES</b>	226 138	98 441	241 531

## CHANGE IN EQUITY IN THE GROUP

Amount in kSEK	2022 Jan-Mar	2021 Jan-Dec
<b>Opening equity</b>		
Attributable to the parent company's shareholders	230 775	90 437
Non-controlling interest	-	108
Result of the period	-16 513	-34 397
Proceeds from issuance of shares	-	172 626
Costs from issuance of shares and other items	650	2 001
<b>Ending equity</b>	214 912	230 775
Attributable to the parent company's shareholders	214 912	230 775
Non-controlling interest	-	-

## THE GROUP'S CASH FLOW ANALYSIS

Amount in kSEK	2022 Jan-Mar	2021 Jan-Mar	2021 Jan-Dec
Profit/loss after financial items	-16 513	-1 124	-34 397
Adjustment for non-cash items	11 282	-2 908	11 830
<b>Operating cash flow</b>	<b>-5 231</b>	<b>-4 032</b>	<b>-22 567</b>
Change in working capital	-5 026	-1 417	-5 959
<b>Cash flow from operating activities</b>	<b>-10 257</b>	<b>-5 449</b>	<b>-28 526</b>
<b>Cash flow from investing activities</b>	<b>-106</b>	<b>-6 459</b>	<b>-178 806</b>
<b>Cash flow from financing activities</b>	<b>-329</b>	<b>-97</b>	<b>173 984</b>
<b>Total cash flow</b>	<b>-10 692</b>	<b>-12 005</b>	<b>-33 348</b>
Cash at the beginning of the period	42 940	76 288	76 288
Cash at the end of the period	32 248	64 283	42 940

## PARENT COMPANY INCOME STATEMENT

Amount in kSEK	2022 Jan-Mar	2021 Jan-Mar	2021 Jan-Dec
<b>Revenues</b>			
Net sales	-	78	162
Other income	58	616	1 153
	58	694	1 315
<b>Operating expenses</b>			
Other external costs	-1 265	-1 475	-5 187
Employee benefit expenses	-1 948	-681	-5 412
Depreciation/amortization and impairment of tangible and intangible assets	-113	-95	-415
Other operating expenses	-152	-32	-156
<b>Operating result</b>	-3 420	-1 589	-9 855
<b>Result from financial items</b>			
Income from other securities and receivables accounted for as non-current assets	-	4 963	4 963
Interest expenses and similar expenses	-46	-54	-204
<b>Profit/loss after financial items</b>	-3 466	3 320	-5 096
<b>Earnings before tax</b>	-3 466	3 320	-5 096
<b>Net income</b>	-3 466	3 320	-5 096



## PARENT COMPANY BALANCE SHEET

Amount in kSEK	2022-03-31	2021-03-31	2021-12-31
<b>ASSETS</b>			
<b>Fixed assets</b>			
<b>Intangible assets</b>			
Capitalized expenditure for development and similar	-	-	-
	-	-	-
<b>Tangible fixed assets</b>			
Plant and machinery	916	1 065	1 024
Equipment, tools and installations	68	-	72
	984	1 065	1 096
<b>Financial assets</b>			
Participations in group companies	270 031	83 872	270 031
Participations in associated companies	-	6 000	-
Other securities held as non-current assets	4 963	4 963	4 963
Other long-term receivables	7	7	7
	275 001	94 842	275 001
<b>Total fixed assets</b>	<b>275 985</b>	<b>95 907</b>	<b>276 097</b>
<b>Current Assets</b>			
<b>Current receivables</b>			
Receivables from group companies	8 804	3 674	7 836
Other receivables	245	428	287
Prepaid expenses and accrued income	285	709	276
	9 334	4 811	8 399
<b>Cash and cash equivalents</b>	<b>30 178</b>	<b>51 950</b>	<b>34 799</b>
<b>Total current assets</b>	<b>39 512</b>	<b>56 761</b>	<b>43 198</b>
<b>TOTAL ASSETS</b>	<b>315 497</b>	<b>152 668</b>	<b>319 295</b>

## PARENT COMPANY BALANCE SHEET

Amount in kSEK	2022-03-31	2021-03-31	2021-12-31
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
<i>Restricted equity</i>			
Share capital	2 654	2 332	2 654
Statutory reserve	10	10	10
Reserve for development expenditure	-	-	-
	2 664	2 342	2 664
<i>Non-restricted equity</i>			
Share premium reserve	384 819	212 515	384 819
Profit or loss brought forward	-75 990	-70 894	-70 894
Net result	-3 466	3 320	-5 096
	305 363	144 941	308 829
<b>Total equity</b>	308 027	147 283	311 493
<b>Non-current liabilities</b>			
Other liabilities to credit institutions	2 946	3 589	3 107
	2 946	3 589	3 107
<b>Current liabilities</b>			
Other liabilities to credit institutions	643	643	643
Accounts payable	430	475	444
Liabilities to group companies	2 002	-	2 002
Tax liabilities	98	27	96
Other current liabilities	260	119	313
Accrued expenses and deferred income	1 091	532	1 197
	4 524	1 796	4 695
<b>TOTAL EQUITY AND LIABILITIES</b>	315 497	152 668	319 295

## CHANGE IN EQUITY IN THE PARENT COMPANY

Amount in kSEK	2022 Jan-Mar	2021 Jan-Dec
<b>Opening equity</b>	311 493	143 963
Result of the period	-3 466	-5 096
Proceeds from issuance of shares	-	172 626
<b>Ending equity</b>	308 027	311 493

## PARENT COMPANY'S CASH FLOW ANALYSIS

Amount in kSEK	2022 Jan-Mar	2021 Jan-Mar	2021 Jan-Dec
Profit/loss after financial items	-3 466	3 320	-5 096
Adjustment for non-cash items	113	-4 868	-4 478
<b>Operating cash flow</b>	<b>-3 353</b>	<b>-1 548</b>	<b>-9 574</b>
Changes in working capital	-1 107	-1 064	-1 824
<b>Cash flow from operating activities</b>	<b>-4 460</b>	<b>-2 612</b>	<b>-11 398</b>
<b>Cash flow from investing activities</b>	<b>-</b>	<b>-6 000</b>	<b>-186 509</b>
<b>Cash flow from financing activities</b>	<b>-161</b>	<b>-161</b>	<b>171 983</b>
<b>Total cash flow</b>	<b>-4 621</b>	<b>-8 773</b>	<b>-25 924</b>
Cash at the beginning of the period	34 799	60 723	60 723
Cash at the end of the period	30 178	51 950	34 799

For further information, please contact CEO Christer Wikner, [christer.wikner@metacon.com](mailto:christer.wikner@metacon.com), +46 707647389

### About Metacon AB (publ)

Metacon AB (publ) develops and manufactures energy systems for the production of hydrogen, heat and electricity. The products are based on a patented technology that produce hydrogen through reforming of biogas or other hydrocarbons. The hydrogen can be used in the transport sector, industry and the real estate sector with a better environment and climate as a result. Through its associated company Water2H2, the market is offered systems and solutions for the production of hydrogen through electrolysis. [www.metacon.com](http://www.metacon.com)

**HEAD OFFICE**

Tomtebogatan 2  
703 43 Örebro

[www.metacon.com](http://www.metacon.com)

+46 19126800  
[info@metacon.com](mailto:info@metacon.com)

