



**metacon**  
PURE ENERGY

# QUARTERLY REPORT Q1 2021

# QUARTERLY REPORT

JANUARY 1 – MARCH 31, 2021

ÖREBRO 2021-05-27

## PARENT COMPANY JANUARY 1 – MARCH 31, 2021

- Total revenues amounted to 694 (272) kSEK
- Operating result amounted to -1 589 (-1 043) kSEK
- Result after financial items amounted to 3 320 (-1 121) kSEK

## CONSOLIDATED GROUP JANUARY 1 – MARCH 31, 2021

- Total revenues amounted to 740 (662) kSEK
- Operating result amounted to -6 008 (-5 506) kSEK
- Result after financial items amounted to -1 124 (-5 604) kSEK
- Earnings per share amounted to 0,00 SEK

## SIGNIFICANT EVENTS DURING THE PERIOD

JANUARY 1 – MARCH 31, 2021

- Metacon broadened its operations by investing in Water2H2 AB, a company that provides complete solutions for the design and delivery of electrolyzers. Metacon invested SEK 6 million in exchange for 20 percent of the shares in Water2H2. Additionally, Metacon received a non-binding option to acquire all shares in the company in twelve months. Payment may be made with newly issued shares in Metacon.
- Helbio received a grant of EUR 60 000 from the Greek State. The grant will be used to e.g. purchase software and software rights for applications such as process simulations, 3D and 2D design, and Enterprise Resource Planning (ERP).
- Helbio received an order from Brunel University in London for an advanced H<sub>2</sub>PS-5 CHP system that will be able to run on three different fuels; natural gas, LPG and pure hydrogen without having to make any changes to the hardware. The order value is just below EUR 70,000.
- Helbio got two pending Patent Applications filled with the United States Patent Office approved. The patents are entitled “Catalytically heated fuel processor with replaceable structured supports bearing catalyst for fuel cells” and “Heat integrated reformer with catalytic combustion for hydrogen production”.
- Helbio received an order from the University of Western Macedonia encompassing a hydrogen reactor that will be used for studies within catalytic hydrogen production. The order is worth about EUR 85,000.
- Metacon hired Johan Berggren as Marketing Manager. He has a vast background in energy related businesses and applications.

- Metacon hired Christian Hofmann as Business Development Director. He has been involved in bioenergy for over 20 years and has researched the subject of hydrogen production from biomass as part of his doctoral degree.
- Helbio received an order from the University of Groningen in the Netherlands regarding a hydrogen reactor for studies in catalytic hydrogen production. The order is worth about EUR 70,000.

## SIGNIFICANT EVENTS AFTER THE END OF THE PERIOD

- Christer Wikner is been appointed as new President and CEO of Metacon AB, effective June 9, 2021. Christer Wikner will succeed Christopher Tornblom, who according to previous communication is leaving his position.

## CEO COMMENTS

In the first quarter, travel restrictions had an impact on our business in sense of hampering the CE-mark process and continuing to complicate our efforts at commissioning and installing new facilities. On a positive note, we managed to lock in important orders from three renowned universities validating the uniqueness of our reforming products. Moreover, total revenues increased to SEK 740,466 compared with SEK 662,358 for the same period last year. It was also satisfactory that our minority investment Advent Technologies went public on Nasdaq through a business combination with a SPAC (special purpose acquisition company). This entailed that we could do a write-up in the value of our holding to about SEK 5 million, based on initial purchase value. Metacon owns 101,223 shares in Advent Technologies Holdings, Inc.

There is strong momentum in the market demand for hydrogen applications globally. To meet that demand, we have strengthened our portfolio by acquiring an interest in Water2H2 AB who offers systems and solutions for the production of hydrogen through Alkaline and Proton Exchange Membrane (PEM) water electrolyzers. This means Metacon can now provide the market with both electrolysis and reforming solutions for the production of hydrogen.



**Carl Christopher Tornblom**

Group CEO  
Metacon AB (publ)

The first quarter also saw a wave of recruitment in Metacon with the hire of a new Marketing Manager, Johan Berggren; a new Business Development Manager, Christian Hofmann; and a new Group CEO, Christer Wikner, who takes the baton from me June 9th. This is part of the evolution from a development stage company to a robust growth stage business mobilising for a significant commercial rollout. As global restrictions are gradually being eased, we are well positioned to actively address the growth in market demand with new customers and strategic partnerships.

*There is strong momentum in the market demand for hydrogen applications globally*

Over the past months, Metacon has refined the business with a clear plan and structure for delivering sustainable growth. Our objective is to satisfy the growing demand for hydrogen applications, optimising our contribution to sustainable development and to meet the needs of future generations. Our business is designed to generate value in both the short and long term, delivering a positive impact for the environment and society throughout our whole value chain.

As this is my last quarterly report as CEO of Metacon, I want to thank all of you for the unwavering support, and I wish Christer Wikner and the rest of the team a healthy and prosperous hydrogen journey.

Keep safe and well!

Chris

## COMMENTS ON THE FINANCIAL DEVELOPMENT

### OPERATING INCOME

The Group's revenues for the period amounted to 740 (662) kSEK. The change consists of increased other operating income.

### OPERATING EXPENSES

The Group's operating expenses for the period amounted to -6 748 (-6 168) kSEK.

### OPERATING RESULT

The Group's operating result for the period amounted to -6 008 (-5 506) kSEK.

### PROFIT/LOSS AFTER FINANCIAL ITEMS

The Group's profit after financial items for the period amounted to SEK -1 124 (-5 604) kSEK. The change consists of the reversal of previously written-down value of holdings in Advent Technologies based on the share price on the balance sheet date.

### FINANCIAL STANDING

As of March 31, the Group's equity amounted to 89 502 (31 278) kSEK.

Cash and cash equivalents amounted to 64 283 (11 954) TSEK. The Group's interest-bearing liabilities amounted to 4 631 (7 705) kSEK. The equity-to-asset ratio at the end of the reporting period was 90,9 % (69,6 %).

### SIGNIFICANT CHANGES IN FINANCIAL POSITION AFTER THE END OF THE REPORTING PERIOD

No significant changes have taken place since the end of the reporting period.

### ACCOUNTING PRINCIPLES

The report has been prepared in accordance with the Annual Accounts Act and the Swedish Accounting Standards Board's general advice 2012: 1 Annual Report and consolidated accounts, K3. The principles are unchanged compared with the previous period.

The report has not been subject to review by the company's auditor.

### UPCOMING FINANCIAL REPORTS

The company publishes the following reports during the year:

- Report for the second quarter, (April – June) is published August 26, 2021
- Report for the third quarter, (July – September) is published Nov 18, 2021

The Annual General Meeting is held on June 8, 2021

## CONSOLIDATED FINANCIAL INFORMATION IN SUMMARY

Amount in kSEK if nothing else is noted	2021 Jan-Mar	2020 Jan-Mar	2020 Jan-Dec
Net sales	79	389	4 071
Operating result	-6 008	-5 506	-19 657
Profit/loss after financial items	-1 124	-5 604	-19 788
Total assets	98 441	44 948	100 466
Equity	89 502	31 278	90 545
Operating margin %	-7 605 %	-1 415 %	-483 %
Net debt %	-71 %	-14 %	-79 %
Solidity %	90,9 %	69,6 %	90,1 %
Number of shares ('000)	233 207	194 339	233 207
Average number of shares ('000)	233 207	194 339	199 738
Share price on the balance date, SEK	7,00	1,22	5,15
Average number of employees	20	13	17
Number of employees, end of period	21	13	18

## DEFINITIONS OF KEY FIGURES:

### Operating income

Result before financial items

### Operating margin

Operating profit as a percentage of net sales

### Net debt

Long-term and short-term interest-bearing liabilities less cash and cash equivalents as a percentage of equity

### Earnings per share

Profit attributable to the parent company's shareholders divided by the weighted average number of shares outstanding during the period

### Solidity

Equity as a percentage of total assets

### Average number of shares

Average number of shares outstanding during the period

### Average number of employees

Average number of employees during the period converted to full-time positions



## CONSOLIDATED INCOME STATEMENT

Amount in kSEK	2021 Jan-Mar	2020 Jan-Mar	2020 Jan-Dec
<b>Revenues</b>			
Net sales	79	389	4 071
Other income	661	273	8 896
	740	662	12 967
<b>Operating expenses</b>			
Other external costs	-2 951	-2 685	-15 414
Employee benefit expenses	-1 792	-1 460	-6 796
Depreciation/amortization and impairment of tangible and intangible assets	-1 973	-2 023	-8 213
Other operating expenses	-32	-	-2 201
<b>Operating result</b>	-6 008	-5 506	-19 657
<b>Result from financial items</b>			
Income from other securities and receivables accounted for as non-current assets	4 963	-	-
Interest income and similar income	-	6	249
Interest expenses and similar expenses	-79	-104	-380
<b>Profit/loss after financial items</b>	-1 124	-5 604	-19 788
<b>Earnings before tax</b>	-1 124	-5 604	-19 788
<b>Net income</b>	-1 124	-5 604	-19 788
<b>Attributable to</b>			
Shareholders of the parent company	249	-4 246	-17 583
Non-controlling interest	-1 373	-1 358	-2 205

## CONSOLIDATED BALANCE SHEET

Amount in kSEK	2021-03-31	2020-03-31	2020-12-31
<b>ASSETS</b>			
<b>Fixed assets</b>			
<b>Intangible assets</b>			
Capitalized expenditure for development and similar	525	478	199
Goodwill	8 369	15 547	10 151
	8 894	16 025	10 350
<b>Tangible assets</b>			
Plant and machinery	1 791	1 475	1 897
Equipment, tools and installations	895	940	848
	2 686	2 415	2 745
<b>Financial assets</b>			
Participations in associated companies	6 000	-	-
Other securities held as non-current assets	4 963	0	0
Other long term receivables	89	94	88
	11 052	94	10
<b>Total fixed assets</b>	22 632	18 534	13 183
<b>Current assets</b>			
<b>Inventories etc.</b>			
Raw materials and consumables	2 473	2 988	2 124
Work in progress	2 671	3 977	2 632
	5 144	6 965	4 756
<b>Current receivables</b>			
Accounts receivable	415	123	232
Other receivables	1 334	2 158	1 446
Prepaid expenses and accrued income	4 633	2 714	4 561
	6 382	4 995	6 239
<b>Investments in securities etc</b>	-	2 500	-
<b>Cash and cash equivalents</b>	64 283	11 954	76 288
<b>Total current assets</b>	75 809	26 414	87 283
<b>TOTAL ASSETS</b>	98 441	44 948	100 466

## CONSOLIDATED BALANCE SHEET

Amount in kSEK	2021-03-31	2020-03-31	2020-12-31
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share Capital	2 332	1 943	2 332
Other equity	88 435	28 380	88 105
Equity attributable to the parent company's shareholders	90 767	30 323	90 437
Non-controlling interest	-1 265	955	108
Total equity	89 502	31 278	90 545
<b>Non-current liabilities</b>			
Other liabilities to credit institutions	3 624	4 702	3 750
Other long-term liabilities	364	3 003	336
	3 988	7 705	4 086
<b>Current liabilities</b>			
Other liabilities to credit institutions	643	-	712
Accounts payable	475	569	676
Tax liabilities	27	7	27
Other current liabilities	2 684	4 471	3 079
Accrued expenses and deferred income	1 122	918	1 341
	4 951	5 965	5 835
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>98 441</b>	<b>44 948</b>	<b>100 466</b>

## CHANGE IN EQUITY IN THE GROUP

Amount in kSEK	2021 Jan-Mar	2020 Jan-Mar
<b>Opening equity</b>		
Attributable to the parent company's shareholders	90 437	34 324
Non-controlling interest	108	2 313
Result of the period	-1 124	-19 788
Proceeds from issuance of shares	-	80 067
Costs from issuance of shares and other items	81	-6 371
<b>Ending equity</b>	89 502	90 545
Attributable to the parent company's shareholders	90 767	90 437
Non-controlling interest	-1 265	108

## THE GROUP'S CASH FLOW ANALYSIS

Amount in kSEK	2021 Jan-Mar	2020 Jan-Mar	2020 Jan-Dec
Profit/loss after financial items	-1 124	-5 604	-19 788
Adjustment for non-cash items	-2 908	2 080	7 455
<b>Operating cash flow</b>	<b>-4 032</b>	<b>-3 524</b>	<b>-12 333</b>
Change in working capital	-1 417	-2 696	452
<b>Cash flow from operating activities</b>	<b>-5 449</b>	<b>-6 220</b>	<b>-11 881</b>
<b>Cash flow from investing activities</b>	<b>-6 459</b>	<b>-65</b>	<b>-904</b>
<b>Cash flow from financing activities</b>	<b>-97</b>	<b>503</b>	<b>71 337</b>
<b>Total cash flow</b>	<b>-12 005</b>	<b>-5 782</b>	<b>58 552</b>
Cash at the beginning of the period	76 288	17 736	17 736
Cash at the end of the period	64 283	11 954	76 288

## PARENT COMPANY INCOME STATEMENT

Amount in kSEK	2021 Jan-Mar	2020 Jan-Mar	2020 Jan-Dec
<b>Revenues</b>			
Net sales	78	-	260
Other income	616	272	555
	694	272	815
<b>Operating expenses</b>			
Other external costs	-1 475	-685	-6 565
Employee benefit expenses	-681	-455	-1 907
Depreciation/amortization and impairment of tangible and intangible assets	-95	-175	-702
Other operating expenses	-32	-	-332
<b>Operating result</b>	-1 589	-1 043	-8 691
<b>Result from financial items</b>			
Income from other securities and receivables accounted for as non-current assets	4 963	-	-
Interest income and similar income	-	-	16
Interest expenses and similar expenses	-54	-78	-254
<b>Profit/loss after financial items</b>	3 320	-1 121	-8 929
<b>Earnings before tax</b>	3 320	-1 121	-8 929
<b>Net income</b>	3 320	-1 121	-8 929

## PARENT COMPANY BALANCE SHEET

Amount in kSEK	2021-03-31	2020-03-31	2020-12-31
<b>ASSETS</b>			
<b>Fixed assets</b>			
<b>Intangible assets</b>			
Capitalized expenditure for development and similar	0	237	0
	0	237	0
<b>Tangible fixed assets</b>			
Plant and machinery	1 065	1 451	1 160
	1 065	1 451	1 160
<b>Financial assets</b>			
Participations in group companies	83 872	68 099	83 872
Participations in associated companies	6 000	-	-
Other securities held as non-current assets	4 963	-	-
Other long-term receivables	7	7	7
	94 842	68 106	83 879
<b>Total fixed assets</b>	<b>95 907</b>	<b>69 794</b>	<b>85 039</b>
<b>Current Assets</b>			
<b>Inventories, etc.</b>			
Work in progress	-	83	-
	-	83	-
<b>Current receivables</b>			
Receivables from group companies	3 674	3 468	3 307
Other receivables	428	248	495
Prepaid expenses and accrued income	709	482	293
	4 811	4 198	4 095
<b>Investments in securities etc</b>	-	2 500	-
<b>Cash and cash equivalents</b>	<b>51 950</b>	<b>6 202</b>	<b>60 723</b>
<b>Total current assets</b>	<b>56 761</b>	<b>12 983</b>	<b>64 818</b>
<b>TOTAL ASSETS</b>	<b>152 668</b>	<b>82 777</b>	<b>149 857</b>

## PARENT COMPANY BALANCE SHEET

Amount in kSEK	2021-03-31	2020-03-31	2020-12-31
<b>EGET KAPITAL OCH SKULDER</b>			
<b>Eget kapital</b>			
<i>Restricted equity</i>			
Share capital	2 332	1 943	2 332
Statutory reserve	10	10	10
Reserve for development expenditure	-	237	-
	2 342	2 190	2 342
<i>Non-restricted equity</i>			
Share premium reserve	212 515	138 450	212 515
Profit or loss brought forward	-70 894	-62 202	-61 965
Net result	3 320	-1 121	-8 929
	144 941	75 127	141 621
<b>Total equity</b>	<b>147 283</b>	<b>77 317</b>	<b>143 963</b>
<b>Non-current liabilities</b>			
Other liabilities to credit institutions	3 589	4 500	3 750
	3 589	4 500	3 750
<b>Current liabilities</b>			
Other liabilities to credit institutions	643	-	643
Accounts payable	475	568	677
Tax liabilities	27	7	27
Other current liabilities	119	65	126
Accrued expenses and deferred income	532	320	671
	1 796	960	2 144
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>152 668</b>	<b>82 777</b>	<b>149 857</b>



## CHANGE IN EQUITY IN THE PARENT COMPANY

Amount in kSEK	2021 Jan-Mar	2020 Jan-Dec
<b>Opening equity</b>	143 963	78 438
Result of the period	3 320	-8 929
Proceeds from issuance of shares	-	80 067
Costs from issuance of shares	-	-5 613
<b>Ending equity</b>	147 283	143 963

## PARENT COMPANY'S CASH FLOW ANALYSIS

Amount in kSEK	2021 Jan-Mar	2020 Jan-Mar	2020 Jan-Dec
Profit/loss after financial items	3 320	-1 121	-8 929
Adjustment for non-cash items	-4 868	175	702
<b>Operating cash flow</b>	<b>-1 548</b>	<b>-946</b>	<b>-8 227</b>
Changes in working capital	-1 064	-3 612	259
<b>Cash flow from operating activities</b>	<b>-2 612</b>	<b>-4 558</b>	<b>-7 968</b>
<b>Cash flow from investing activities</b>	<b>-6 000</b>	<b>-</b>	<b>-15 774</b>
<b>Cash flow from financing activities</b>	<b>-161</b>	<b>-</b>	<b>73 705</b>
<b>Total cash flow</b>	<b>-8 773</b>	<b>-4 558</b>	<b>49 963</b>
Cash at the beginning of the period	60 723	10 760	10 760
Cash at the end of the period	51 950	6 202	60 723

For further information, please contact CEO Christopher Tornblom, [cct@metacon.se](mailto:cct@metacon.se), +44 7827 509544

### About Metacon AB (publ)

Metacon AB (publ) develops and manufactures energy systems for the production of hydrogen, heat and electricity. The products are based on a patented technology that produce hydrogen through reforming of biogas or other hydrocarbons. The hydrogen can be used in the transport sector, industry and the real estate sector with a better environment and climate as a result. Through its associated company Water2H2, the market is offered systems and solutions for the production of hydrogen through electrolysis. [www.metacon.se](http://www.metacon.se).

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